

## Message Text

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ACTION SS-30

INFO OCT-01 ISO-00 SSO-00 /031 W  
----- 044165

O P 081700Z JAN 74 ZFF-5  
FM AMEMBASSY PANAMA  
TO SECSTATE WASHDC IMMEDIATE 9457  
INFO GOVENOR PANCANAL PRIORITY  
USCINCSO PRIORITY  
US MISSION USUN NEW YORK 418 PRIORITY  
US MISSION GENEVA PRIORITY 54

S E C R E T SECTION 1 OF 3 PANAMA 0112

EXDIS

FOR SECRETARY FROM BUNKER

EO 11652 GDS  
TAGS: PFOR, PN  
SUBJ: US-PANAMA TREATY NEGOTIATIONS: JANUARY 6-7 TALKS IN  
PANAMA

### I. INTRODUCTION-SUMMARY

THIS SECOND ENGAGEMENT WITH THE PANAMANIAN ON CONTADORA ISLAND WAS BRIEF BUT BENEFICIAL. IT RELIEVED APPREHENSION THAT THE PANAMA NEGOTIATION WAS SLIPPING ON THE SCALE OF AMERICAN FOREIGN-POLICY PRIORITIES. IT ACCENTED THE NEW "FORTHCOMING" POSTURE OF THE UNITED STATES TOWARD PANAMA, REVEALED TO THE PANAMANIAN IN THE ANNOUNCEMENT FROM SAN CLEMENTE DECEMBER 28 OF UNILATERAL ACTIONS INTENDED TO MODERNIZE OUR OPERATIONS IN THE CANAL ZONE. IT PERMITTED PUTTING FINAL TOUCHES TO THE EIGHT "PRINCIPLES" WHICH THE FOREIGN MINISTER AND I INITIALED AS CHIEF NEGOTIATORS. THEY NOW AWAIT THE APPROVAL OF MINISTERS.

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I BELIEVE IT ALSO PROVIDED EVIDENCE AVAILABLE FOR YOUR USE IN MEXICO IN THAT THE "NEW DIALOGUE" HAS BEEN PROMPTLY INITIATED AND PROMPTLY PRODUCTIVE. IT ALSO PROVIDED AGREEMENT ON A REASONABLE SCENARIO FOR THE CONDUCT OF FUTURE NEGOTIATIONS. LASTLY IT LED TO CONFIRMATION THAT THERE IS A NEGOTIATING

MOMENTUM HERE WHICH WE OUGHT NOT TO ALLOW TO FALTER.  
I BELIEVE THESE DEVELOPMENTS IN THE SHORTER RUN WILL  
RELIEVE SOME OF THE FOREIGN PRESSURES UPON YOU, BUT THEY MAY  
CREATE SOME DOMESTIC PRESSURES. FOR THE LONGER RUN THEY WILL  
MAKE IT EASIER TO MOVE INTO TRUE TREATY NEGOTIATION, BUT THEY  
SHOULD NOT OBSCURE THE DIFFICULTIES OF RECONCILING DISPARITIES  
BETWEEN WHAT I CHARACTERIZE AS PANAMANIAN AND AMERICAN NATIONAL-  
ISM ON THE ISSUE OF THE PANAMA CANAL.

#### II. ADDED MIDDLE-EAST RESPONSIBILITIES

MY VISIT CONFIRMED YOUR MESSAGE TO THE FOREIGN MINISTER FROM  
CAIRO EMPHASIZING THAT MY ADDITIONAL RESPONSIBILITIES IMPLIED  
NO DIMINUTION OF YOUR PERSONAL INTEREST IN THE PANAMA  
NEGOTIATION, AND ON THIS COUNT THE PANAMANIAN NOW SEEM  
CONTENT. THEY HAVE ACCEPTED AS ENTIRELY NATURAL THAT ONCE WE  
COMPLETE THE "JOINT STATEMENT OF PRINCIPLES" EXERCISE, THE  
DEPUTY NEGOTIATORS SHOULD TAKE OVER FOR A PROTRACTED PERIOD.

#### III. UNILATERAL U.S. ACTIONS

THE PANAMANIAN WERE IMPRESSED AT THE DECEMBER 28 ANNOUNCEMENT  
FROM SAN CLEMENTE THAT THE PRESIDENT WILL SEEK LEGISLATION  
DELIVERING INTO PANAMANIAN HANDS TWO AIRSTRIPS IN THE CANAL ZONE  
AND THE AUTHORITY TO OPERATE THE LOTTERY THERE.

I BELIEVE THAT ANNOUNCEMENT PROVIDES YOU WITH THE FIRST PART OF  
THE TWO-PART EVIDENCE YOU WOULD HAVE AVAILABLE FOR USE IN MEXICO  
IN FEBRUARY THAT THE "NEW DIALOGUE" WITH LATIN AMERICA HAS BEEN  
PROMPTLY INITIATED AND AS PROMPTLY PRODUCTIVE.

YOU WOULD BE ABLE TO CHARACTERIZE THESE LEGISLATIVE REQUESTS  
AS HAVING DERIVED FROM THE FRANK, INFORMAL TALKS YOU ASKED ME TO  
UNDERTAKE WITH THE PANAMANIAN, FULFILLING YOUR OCTOBER 5  
COMMITMENT THAT NO TREATY ARRANGEMENT IN THE AMERICAS WOULD BE  
BEYOND EXAMINATION.

THERE WAS OF COURSE JUSTIFICATION FOR PROCEEDING WITH THE  
UNILATERAL ACTIONS IN ORDER TO HELP GENERAL TORRIJOS KEEP HIS  
DOMESTIC POLITICAL HOUSE TRANQUIL WHILE WE NEGOTIATE. YET IT  
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WAS THE REVELATION OF A NEW PANAMANIAN FLEXIBILITY OF NEGOTIATION  
DURING MY FIRST VISIT HERE -- CONFIRMED DURING A SUBSEQUENT VISIT  
OF MY DEPUTY FOR PANAMA MATTERS -- WHICH MORE THAN ANY OTHER FACTOR  
OCCASIONED BY RECOMMENDATION TO YOU THAT WE PROCEED WITH THE  
LEGISLATIVE REQUESTS.

#### IV. AGREEMENT ON PRINCIPLES

THE SECOND PART OF THE EVIDENCE WOULD CONSIST OF THE "JOINT  
STATEMENT" YOU PLAN TO INITIAL WITH PANAMA'S FOREIGN MINISTER.  
AS YOU RECALL THE DEPUTY NEGOTIATORS HAS WORKED OUT AND  
INITIALED IN MID-DECEMBER A SET OF EIGHT PRINCIPLES, AD REFERENDUM  
TO THE CHIEF NEGOTIATORS AND, THEREAFTER, TO MINISTERS. THEY  
REFLECT A POSITION ON PANAMA'S PART NOT HERETOFORE RESERVED; A  
WILLINGNESS THAT THE UNITED STATES SHOULD CONTINUE TO POSSESS THE  
ATTRIBUTES, SOME JURISDICTIONAL, CENTRAL TO OPERATION AND

DEFENSE OF THE BASIC WATERWAY.  
WHAT APPEARS TO BE CONCESSIONARY ON THE UNITED STATES' PART  
IS IN FACT A COMPLEX OF MOVEMENTS WE HAVE BEEN PREPARED TO MAKE  
FOR SOME TIME. THESE MOVEMENTS, SUCH AS ENABLING PANAMA'S  
"PARTICIPATION" IN THE ADMINISTRATION AND DEFENSE OF THE CANAL,  
LIE ENTIRELY WITHIN THE EXISTING PRESIDENTIAL GUIDELINES AND  
COMMIT THE UNITED STATES TO NOTHING EXCEPT TO WORK OUT THE  
FASHION OF PANAMANIAN PARTICIPATION  
IN A NEW TREATY.

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ACTION SS-30

INFO OCT-01 ISO-00 SSO-00 /031 W  
----- 044259

O P 081700Z JAN 74 ZFF-5  
FM AMEMBASSY PANAMA  
TO SECSTATE WASHDC IMMEDIATE 9458  
INFO GOVENOR PANCANAL PRIORITY  
USCINCSO PRIORITY  
US MISSION USUN NEW YORK PRIORITY 419  
US MISSION GENEVA PRIORITY 55

S E C R E T SECTION 2 OF 3 PANAMA 0112

EXDIS

ZFF-5 US MISSIO GENEVA ONLY

IT IS INTERESTING THAT PANAMA MADE STILL ANOTHER CONCESSIONARY  
GESTURE RESPECTING THE PRINCIPLES DURING THIS VISIT. IN THE  
DEPUTIES' VERSION OF PRINCIPLE 8, DEALING WITH THE RIGHT OF THE  
UNITED STATES ULTIMATELY TO EXPAND CANAL CAPACITY SHOULD IT SO  
DESIRE, THERE HAD BEEN INCORPORATED PHRASEOLOGY WHICH LEGAL  
COUNSEL IN WASHINGTON FEARED COULD BE INTERPRETED AS GIVING PANAMA  
TOO DECISIVE A VOICE IN A DECISION ON CANAL EXPANSION AND,  
HENCE, AS CONTRAVENING EXISTING PRESIDENTIAL INSTRUCTIONS.  
WHILE I MYSELF REGARDED THE PHRASEOLOGY AS SUITABLY AMBIGUOUS,  
AND IN ANY CASE SHOULD CERTAINLY NOT HAVE AGREED TO ANY DILUTION  
OF THIS U.S. RIGHT WHEN THE MOMENT OF DRAFTING OF TREATY  
ARTICLES ARRIVED, MINDFUL OF COUNSELS' CONCERNS. I SUGGESTED  
TO THE FOREIGN MINISTER ALTERNATIVE PHRASEOLOGY -- PREVIOUSLY  
CLEARED FULLY IN WASHINGTON AND PREFERRED BY THE DEPARTMENT OF  
DEFENSE -- TO ELIMINATE THE AMBIGUITY IN OUR FAVOR.  
THAT WAS NOT AT ALL EASY FOR HIM TO ACCEPT, AS PANAMA HAS  
ALWAYS HOPED FOR A STRONG MEASURE OF MUTUALITY IN THE DECISION-  
MAKING REGARDING CANAL EXPANSION. MOREOVER, IT WAS  
POLITICALLY MOST DIFFICULT FOR THE FOREIGN MINISTER THAT I  
"REOPENED" HE PRINCIPLES AGREEMENT AT ALL. TORRIJOS AND MANY

OTHER KEY PRIVATE AND PUBLIC PANAMANIAN HAD APPROVED THE  
DEPUTIES' VERSION, AND THE GOVERNMENT WAS BUT TWO DAYS AWAY FROM  
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THE TOUCH ANNIVERSARY ON JANUARY 9 OF THE STUDENT RIOTS A DECADE  
AGO.

BUT HE DID ACCEPT IT, THOUGH HE ADDED A FEW FRILLS FOR  
PANAMANIAN PUBLIC CONSUMPTION PURPOSES TO WHICH I HAD NO  
OBJECTION. HE DID SO, IT IS WORTH NOTING, WITHOUT SEEKING  
COMPENSATING U.S. CONCESSIONS IN THE "PACKAGE DEAL" OF PRINCIPLES  
WHICH I HAD REOPENED. THE TEXT OF THE NEW PRINCIPLE 8 IS SET OUT  
AT THE END OF THIS MESSAGE.

FROM THE MINISTER'S ACCEPTANCE AND FROM CONVERSATIONS HELD ON  
THE SUBJECT I TAKE IT THAT PANAMA HAS NO LONGER, IF INDEED IT  
TRULY EVER HAD, AN INTENT SERIOUSLY TO CIRCUMSCRIBE THIS U.S.  
RIGHT. PANAMA ONLY DOES NOT WISH TO BE LEFT OUT IN THE COLD  
RESPECTING MASSIVE FOREIGN CONSTRUCTION ACTIVITY ON ITS TERRITORY  
AND I MUST SAY I CANNOT FAULT IT FOR THAT.  
WITH THAT TEXTUAL AMENDMENT WE INITIALED THE PRINCIPLES  
DOCUMENT IN OUR CAPACITIES AS CHIEF NEGOTIATORS AND IT  
NOW AWAITS MINISTERIAL-LEVEL APPROVAL.

ON THE QUESTION OF CONGRESSIONAL REACTION, YOU WILL RECALL THAT  
I TESTED THE MOOD OF KEY MEMBERS OF BOTH HOUSES BEFORE MY FIRST  
VISIT TO PANAMA, AND AGAIN BEFORE THE SAN CLEMENTE ANNOUNCEMENT  
OF THE UNILATERAL LEGISLATIVE REQUESTS. MY  
IMPRESSION THUS FAR IS THAT MODERATE OPINION WILL PREVAIL ON  
PANAMA ISSUES, PROVIDED OF COURSE THAT THERE IS AN ADEQUACY  
OF ADMINISTRATION SUPPORT.  
REFERRING BACK TO THE "EVIDENCE" AVAILABLE FOR YOUR POSSIBLE  
USE IN MEXICO, THE FACT THAT THE TWO COUNTRIES HAD BEEN ABLE IN  
UNDER TWO MONTHS TO REACH AGREEMENT THROUGH QUIET BILATERAL  
CONVERSATION ON PRINCIPLES CRITICAL TO A NEW TREATY; THE FACT  
THAT THE AGREEMENT WOULD SURELY BE RECOGNIZED TO HAVE RESULTED  
NOT FROM PANAMANIAN EXTORTION NOR UNITED STATES IMPOSITION BUT  
FROM COMPROMISING; AND THE FACT THAT THE PRINCIPLES COULD BE  
READ TO INDICATE A SHEDDING BY THE UNITED STATE OF THE ALLEGEDLY  
"COLONIALIST" TRAPPINGS IN THE CANAL ZONE -- THOSE FACTS MIGHT  
GO FAR TOWARD DEFLATING THE LATIN AMERICAN AND OTHER STATEMEN WHO  
HAVE CRITICIZED THE MANNER OF OUR PRESENCE IN THE ZONE AND  
SOUGHT TO MULTILATERALIZE THE PANAMA ISSUE.

V. TEXT OF THE "JOINT STATEMENT"

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AS FOR THE "PREAMBLE" TO THE ENUMERATION OF THE PRINCIPLES,  
I HAD THOUGHT WE MIGHT KEEP IT BRIEF SO AS NOT EXCESSIVELY  
TO RAISE PANAMANIAN EXPECTATIONS NOR AMERICAN FEARS. I HAD ALSO

THOUGHT HIGHLY OF JACK KUBISH'S SUGGESTION THAT YOU AND FOREIGN MINISTER TACK COULD THEN READ INDIVIDUAL STATEMENTS AT THE MOMENT OF SIGNATURE WHICH WOULD REFLECT THE PARTICULAR SENTIMENTS AND POLICIES OF THE TWO GOVERNMENTS. TACK, FOR EXAMPLE, COULD SPEAK OF THE PRINCIPLES AS A MILESTONE IN THE LONG MARCH TOWARD THE PERFECTION OF PANAMA'S INDEPENDENCE, AND YOU COULD SPEAK OF THEM AS NOT SOLELY AN OPERATIVE ACT IN THE NEGOTIATION PROCESS BUT ALSO AS A GUIDEPOST TO THE WAY IN WHICH THE UNITED STATES WISHES TO MOVE IN THIS HEMISPHERE.

I HANDED THE MINISTER A DRAFT TEXT OF A PREAMBLE (WHICH HAD BEEN CLEARED IN WASHINGTON IN A MORE EXTENSIVE VERSION), SAYING IT REPRESENTED "PERSONAL THOUGHTS" ONLY AND REQUESTING HIS COMMENTS. THE MINISTER SEEMED TO BE ATTRACTED TO THIS PROCEDURE, IS STUDYING THE "THOUGHTS", AND PRESUMABLY WILL HAVE EDITORIAL REVISIONS TO SUGGEST.

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ACTION SS-30

INFO OCT-01 ISO-00 SSO-00 /031 W

----- 044311

O P 081700Z JAN 74 ZFF-5

FM AMEMBASSY PANAMA

TO SECSTATE WASHDC IMMEDIATE 9459

INFO GOVENOR PANCANAL PRIORITY

USCINCSO PRIORIRITY

US MISSION USUN NEW HORK PRIORITY 420

XUS MISSION GENEVA PRIORITY 56

S E C R E T SECTION 3 OF 3 PANAMA 0112

EXDIS

ZFF-5 US MISSION GENEVA ONLY

ONCE HE AND I HAVE SOME AGREEMENT ON THIS STATEMENT, I SHALL FORWARD IT FORMALLY TO YOU TOGETHER WITH THE "FINAL" VERSION OF THE PRINCIPLES AND A SUGGESTED FRAFT OF THE INDIVIDUAL STATEMENT YOU MIGHT MAKE.

VI, SCENARIO FOR THE FUTURE

I BELIEVE IT FAIR TO SAY FROM THIS LAST VISIT THAT THERE IS NOW A NEGOTIATING MOMENTUM -- SUBSTANTIVE AND, AS IMPORTANTLY, PSYCHOLOGICAL-- WHICH HAS NOT EXISTED FOR A TIME AND WHICH SHOULD BE SUSTAINED IF THIS PROBLEM IS TO BE SETTLED AMICALY AND IN THE OT UNDISC RNIBLE FUTURE. THAT IS ESPECIALLY SO BECAUSE, AS IS OFTEN THE CASE IN SUCH EXPEDITIONS, THE MOMENTUM ITSELF HELPS MEASURABLY TO SURMOUNT QUITE DIFFICULT OBSTACLES AHEAD. AND IT IS PRIMARILY FOR THE UNITED STATES TO DO THE SISTAINING.

DESPITE THE RAPPORT AND TRUST WHICH I TAKE TO HAVE BEEN CREATED  
RECENTLY, THE PANAMANINS REMAIN A LITTLE DOUBTING ... A LITTLE  
IN THE "SHOW ME" FRAME OF MIND WHICH YEARS OF FRUITLESS NEGOTIATION  
AND OF GENERAL UNITED STATES INATTENTIVENESS HAVE INDUCED, ALSO,  
THEY WILL BE SUBJECT TO OCCASIONAL FIS OF FEAR THAT IN THE  
NEGOTIATIONS THE UNITED STATES IS, SOMEHOW OR ANOTHER, DOING  
THEM IN, AND IT WILL BE NECESSARY TO TRANQUILIZE THEM. ON OCCASION  
THAT MAY REQUIRE SOMEWHAT MORE THAN CONSTANT REASSURANCE THAT THE  
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UNITED STATES DOES NOT HAVE MOTIVES OR GOALS IN THE NEGOTIATIONS  
WHICH ARE NOT APPARENT FROM THE AMERICAN NEGOTIATORS WORDS.  
ACCORDINGLY I SUGGESTED TO THE FOREIGN MINISTER THAT  
FOLLOWING THE ANNOUNCEMENT OF THE JOINT STATEMENT OUR DEPUTIES  
SHOULD BEGIN MEETING\* IN PANAMA CITY AND WASHINGTON, TO PUT SOME  
FLESH ON THE BONES OF THE EIGHT PRINCIPLES. ONCE THEY HAD SOME  
SO, IDENTIFYING AREAS OF AGREEMENT AND DISAGREEMENT, THE MINISTER  
AND I COULD MEET AGAIN TO NEGOTIATE OUR DIFFERENCES AND APPROVE  
THE PAPERS. THOSE WOULD THEN STAND AS FIRM INSTRUCTIONS FOR THE  
DRAFTING OF ACTUAL TREATY ARTICLES. THE MINISTER AGREED. HE  
ADDED THAT HE WOULD WISH TO RETURN COMPLIMENTS BY JOURNEYING  
TO WASHINGTON FOR THE NEXT ENGAGEMENT.

VII. PRINCIPLE 8

THE INITIALED VERSION READS AS FOLLOWS:

BEGIN QUOTE

THE REPUBLIC OF PANAMA AND THE UNITED STATES OF AMERICA,  
RECOGNIZING THE IMPORTANT SERVICES RENDERED BY THE INTER-  
OCEANIC CANAL OF PANAMA TO INTERNATIONAL MARITIME TRAFFIC, AND  
BEARING IN MIND THE POSSIBILITY THAT THE PRESENT CANAL COULD  
BECOME INADEQUATE FOR SAID TRAFFIC, WILL AGREE BILATERALLY ON PROVISIONS  
FOR NEW PROJECTS WHICH WILL ENLARGE CANAL  
CAPACITY. SUCH PROVISIONS WILL BE INCORPORATED IN THE NEW TREATY IN  
ACCORD WITH THE CONCEPTS ESTABLISHED IN PRINCIPLE 2. END QUOTE.  
SAYRE

SECRET

<< END OF DOCUMENT >>

## Message Attributes

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USCINCSO  
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